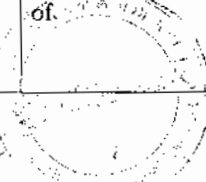
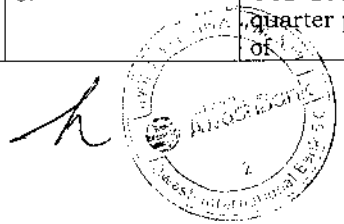


**Awash Bank**  
**Revised Terms and Tariff of Trade Service Operations**

1. Import Letter of Credit Tariff				
Description	From Awash Bank	From Retention & Other EGY ACC	From Diaspora ACC	Rule for applications of Period and Value
Registration fee	100 ETB	Free	Free	Applicable if the registration is made on EFCARS
Opening commission on letter of credit	4.5% Minimum USD 250	2% Minimum USD 250	3% Minimum USD 250	Applicable once only up on issuance/opening of LC on LC value and not applicable for extended LC.
Service Charge Foreign	5% Minimum USD 250 per quarter part there of	2% Minimum USD 250 per quarter part there of	3% Minimum USD 250 per quarter part there of	Applicable every quarter (90 days) on LC outstanding amount.
Confirmation commission (From the line of credit)	2.5% Minimum USD 250 per quarter part there of	2.5% Minimum USD 250 per quarter part there of	2.5% Minimum USD 250 per quarter part there of	Applicable every quarter (90 days) on LC outstanding amount
Confirmation commission (May Add)	2.5% Minimum USD 250 per quarter part there of	2.5% Minimum USD 250 per quarter part there of	2.5% Minimum USD 250 per quarter part there of	Applicable every quarter (90 days) on LC outstanding amount: Charges collectable up on receipt of confirming Banks confirmation consent.

  
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Confirmation commission (Against cash collateral)	6% for Non Exporter but 4% for Exporter minimum USD 250 per quarter part there of	4% Minimum USD 250 per quarter part there of	6% Minimum USD 250 per quarter part there of	Applicable every quarter (90 days) on LC outstanding amount
Exchange commission payable to NBE	2.5% from LCY a/cs and free for FCY a/cs holders which is collected up on settlement of shipping documents	FREE	FREE	Only up on Settlement of LC from ETB account (not applicable for LCs opened from Foreign currency and retention accounts.) based on LC value
Additional service charge (if LC opened on margin)	2.5% Minimum USD 250 per quarter part there of	2.5% Minimum USD 250 per quarter part there of	2.5% Minimum USD 250 per quarter part there of	Applicable every quarter (90 days) on unpaid outstanding LC value



**1.1 Extension Commission**

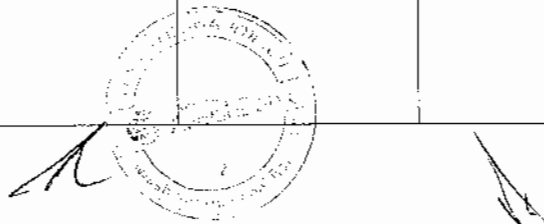
<p>Extension commission beyond the period (involving additional period) before expiry</p>	<p>4% Minimum USD 250 per quarter part there of</p>	<p>1% Minimum USD 250 per quarter part there of</p>	<p>2% Minimum USD 250 per quarter part there of</p>	<p>Applicable for extension request before expiry date of LC for additional period beyond 90 days in each quarter and swift charge as well as amendment charge will be collected additionally. The charge is applicable if extension is requested and approved before expiry of the LC within ten days after expiry.</p>
<p>Extension commission beyond the period(involving additional period) after expiry days</p>	<p>4.5% Minimum USD 250 per quarter part there of</p>	<p>2% Minimum USD 250 per quarter part there of</p>	<p>2.5% Minimum USD 250 per quarter part there of</p>	<p>Applicable for extension request presented after expiry date of LC for additional period beyond 90 days in each quarter and swift charge as well as amendment charge will be collected additionally. The charge is applicable if extension is requested and approved after ten days of the LC expired.</p>

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Extension commission within the Period	USD 100	USD 100	USD 100	Applicable for either extension of latest shipment date and/or expiry date of LC within the period for which charges are collected, i.e. on same period. Swift per message & amendment charges will be collected additionally.
Swift	USD 50	USD 50	USD 50	Applicable for any outgoing swift message except bank to bank enquiry and communications
Amendment Commission	USD 150	USD 150	USD 150	Applicable for all amendment type including P.I. Amendment after LC issuance



**1.2. Increase in LC (TOP-UP)**

Exchange commission payable to NBE	2.5% from LCY Account and free for FCY Account holders which is collected up on settlement of shipping documents	FREE	FREE	Applicable on increase amount for LC settlement from ETB account (not applicable for foreign currency and retention accounts.)
Service Charge Foreign	15% MIN. USD 250	4% Minimum USD 250	2% Minimum USD 250 from own source and 15% if the FCY is from the Bank's Source	Applicable on increased amount
Confirmation commission	2.5% minimum USD 250 Per Quarter if is Clean and 6% for non-exporter, Minimum USD 150 per quarter part against cash collateral	2.5% minimum USD 250 Per Quarter if is Clean and 4% for exporter, minimum USD 150 per quarter part against cash collateral	2.5% minimum USD 250 Per Quarter if is Clean and 6% , minimum USD 150 per quarter part against cash collateral	Applicable on Increased amount

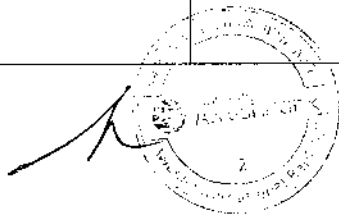


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Decline in LC amount	Swift and amendment charges as per the tariff refund of Margin and Exchange payable for decreased amount proportionately	Swift and amendment charges as per the tariff refund of Margin for decreased amount proportionately	Swift and amendment charges as per the tariff refund of Margin for decreased amount proportionately	Only swift and amendment charges applied as per the tariff
<b>1.3: Excess Drawing LC (for documents overdrawn) up on receipt of Shipping Document</b>				
Exchange commission payable to NBE	2.5% from LCY a/cs and free for FCY a/cs holders which is collected up on settlement of shipping documents	FREE	FREE	Applicable on excess drawn amount for LC opened from ETB account ( not applicable for Foreign currency and retention accounts.)
Service charge foreign	15% Minimum. USD 250	6% Minimum USD 250	8% Minimum USD 250	Applicable only on excess overdrawn amount. However, if excess amount is less than USD 50 or Equivalent in other currencies, minimum charge requirement will be waived.

Partial shipment charge	Free for 1st partial, 2% of commercial invoice value or minimum USD 250 for 2nd, 3.5% of commercial invoice value or minimum USD 250 for third partial shipment, 4.5% of the commercial invoice value or minimum USD 250 for the forth and subsequent shipments	Free for 1st partial, 2% of commercial invoice value or minimum USD 250 for 2nd, 3.5% of commercial invoice value or minimum USD 250 for third partial shipment, 4.5% of the commercial invoice value or minimum USD 250 for the forth and subsequent shipments	Free for 1st partial, 2% of commercial invoice value or minimum USD 250 for 2nd, 3.5% of commercial invoice value or minimum USD 250 for third partial shipment, 4.5% of the commercial invoice value or minimum USD 250 for the forth and subsequent shipments	This charge is applied on shipment other than the first partial shipments, i.e., second, third, fourth and subsequent shipments based on shipment date & B/L NO..
Shipment after expiry of LC and prior to LC Issuance (Post/Pre shipment)	1) Shipment upto 10 days 9.5% 2) >10 days, 11% min USD 250	1) Shipment upto 10 days 4.5% 2) >10 days, 5.5% min USD 250	1) Shipment upto 10 days 4.5% 2) >10 days, 5.5% min USD 250	This charge is applicable on shipment after expiry of LC or prior to issuance of LC. Moreover, prior approval of NBE or the CEO of AB is Required
LC Document Examination Fee	Flat USD 200/per document checked	Flat USD 200/per document checked	Flat USD 200/per document checked	This charge is applied for Documents presented as well Document replacement Requests

Shipment Between L/C expired date and L/C extension date	Additional charge flat USD 100	Additional charge flat USD 100	Additional charge flat USD 100	This charge is additional on extension charge if shipment done after LC Expiry but before Extension Requested/Processed
Handling charge of documents arrived after expiry date of LC	1) within 10 days free 2) 11 days up to 30 days, 3.5% min USD 250 3) >30 days, 4.5% min USD 250	1) within 10 days free 2) 11 days up to 30 days, 3.5% min USD 250 3) >30 days, 4.5% min USD 250	1) within 10 days free 2) 11 days up to 30 days, 3.5% min USD 250 3) >30 days, 4.5% min USD 250	This charge is applicable on commercial invoice value for any documents received at our counter 11 days after expiry of LC. However, only for shipments made within the LC validity.
Cancellation Commission	USD 150	USD 150	USD 150	Applicable for all cancellation; however, charge will be waived if amount to be cancelled is less than 5% of LC value. If beneficiary consent is required charge for swift and amendment for cancellation will be collected.





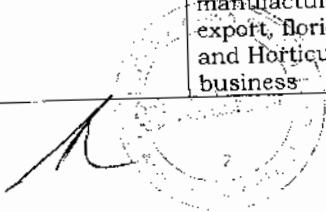
Custody charge	USD 250 flat per month for more than 1 months	USD 250 flat per month for more than 1 months	USD 250 flat per month for more than 1 months	This charge is applied for documents held at our custody beyond 30 days For settled and unsettled document
Advance on Import Bills	Applicable interest rate as per credit policy for temporary OD up to 90 days and 3% penalty for > 90 days as per banks credit terms & tariffs	Applicable interest rate for temporary OD up to 90 days and 3% penalty for > 90 days as per banks credit terms & tariffs	Applicable interest rate for temporary OD up to 90 days and 3% penalty for > 90 days as per banks credit terms & tariffs	The additional penalty charge should be applied only for the additional period beyond 90 days as per banks credit terms & tariffs
Correspondent bank charge	per debit advice	per debit advice	per debit advice	
Discrepancy charge	USD 200 or equivalent in other currencies per document presentation on beneficiary's account	USD 200 or equivalent in other currencies per document presentation on beneficiary's account	USD 200 or equivalent in other currencies per document presentation on beneficiary's account	This charge is applied per covering letter of the presenting bank.

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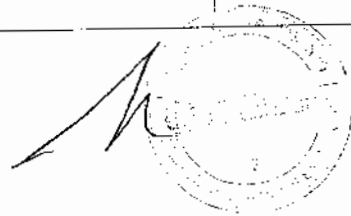
2.1. General conditions of purchase order

2.1.1. Commission on purchase order

Purchase order approval commissions	7% of invoice value minimum USD 250	3% Minimum USD 250 per quarter part there of	5% Minimum USD 250 per quarter part there of	Applicable on the approved purchase order's preforma invoice value
Purchase order amendment Charge	Flat USD 150 per amendment request	Flat USD 150 per amendment request	Flat USD 150 per amendment request	Applied for ALL amendment except for amendments which are not allowed by the NBE.
Purchase order extension Request commission before expiry	5% per quarter and part thereof on purchase order outstanding balance minu. USD250	1% per quarter and part thereof on purchase order outstanding balance minu. USD250	2% per quarter and part thereof on purchase order outstanding balance minu. USD250	The charge is applicable if extension is requested and approved before expiry of the PO or within ten days following expiry of the PO
Purchase order extension Request commission after expiry	6% per quarter and part thereof on purchase order outstanding balance minu. USD250	2% per quarter and part thereof on purchase order outstanding balance minu. USD250 ,*1% for manufacturing export, floriculture and Horticulture business	2.5% per quarter and part thereof on purchase order outstanding balance minu. USD250	The charge is applicable if extension is requested and approved after expiry of the PO



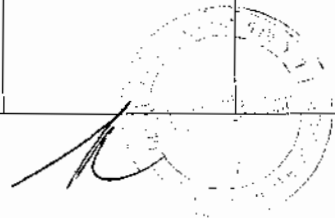
<p>Partial shipment charge</p>	<p>Free for 1st partial, 2% of commercial invoice value or minimum USD 250 for 2nd, 3.5% of commercial invoice value or minimum USD 250 for third partial shipment, 4.5% of the commercial invoice value or minimum USD 250 for forth and subsequent shipments</p>	<p>Free for 1st partial, 2% of commercial invoice value or minimum USD 250 for 2nd, 3.5% of commercial invoice value or minimum USD 250 for third partial shipment, 4.5% of the commercial invoice value or minimum USD 250 for forth and subsequent shipments</p>	<p>Free for 1st PARTIAL, 2% of commercial invoice value or minimum USD 250 for 2nd, 3.5% of commercial invoice value or minimum USD 250 for third partial shipment, 4.5% of the commercial invoice value or minimum USD 250 for forth and subsequent shipments</p>	<p>This charge is applied on shipment other than the first partial shipments, i.e., second, third, forth and subsequent shipments. As per shipment date and B/L ref.</p>
<p>Shipment after expiry of PO and prior to PO Issuance (Post/Pre shipment)</p>	<p>1) Shipment upto 10 days 9.5% 2) &gt;10 days, 11% min USD 250</p>	<p>1) Shipment upto 10 days 4.5% 2) &gt;10 days, 5.5% min USD 250</p>	<p>1) Shipment upto 10 days 4.5% 2) &gt;10 days, 5.5% min USD 250</p>	<p>This charge is applicable for shipment after expiry of PO or prior to issuance of PO and only if approval is obtained exceptionally from the NBE.</p>



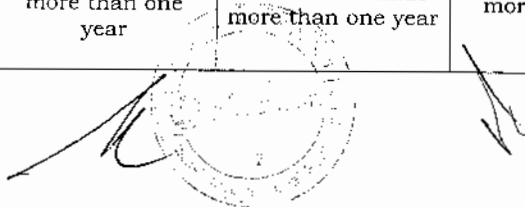
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Handling charge of documents arrived after expiry date of PO	1) within 10 days free 2) 11 days up to 30 days, 3.5% min USD 250 3) >30 days, 4.5% min USD 250	1) within 10 days free 2) 11 days up to 30 days, 3.5% min USD 250 3) >30 days, 4.5% min USD 250	1) within 10 days free 2) 11 days up to 30 days, 3.5% min USD 250 3) >30 days, 4.5% min USD 250	This charge is applicable on commercial invoice value for any documents received at our counter 11 days after expiry of LC. However, only for shipments made within the CAD validity.
Additional service charge (if PO) approved at margin	2.5% Minimum USD 250 per quarter part there of	2.5% Minimum USD 250 per quarter part there of	2.5% minimum USD 250 per quarter part there of	Applicable every quarter (90 days) on unpaid outstanding CAD value
Service Charge for P.O. for increased amount (Top-Up)	15% Min. USD 250	4% Minimum USD 250	2% Minimum USD 250 from own source and 15% if the FCY is from the Bank's Source	Applicable on increased amount
<b>2.2 Forward Bills for subscriptions</b>				
Service Charge	2.5% Minimum USD 250 per Quarter	1% Minimum USD 250 per Quarter	1% Minimum USD 250 per Quarter	This charge is applied (calculated) based on commercial invoice value.

NBE exchange	2.5% from LCY a/cs and free for FCY a/cs holders which is collected up on settlement of shipping documents	free	free	Only applied based on commercial invoice value from ETB account (not applicable for utilizing from foreign currency and retention accounts.) of commercial invoice value.
SWIFT	USD 50	USD 50	USD 50	Applicable for any outgoing swift message except bank to bank enquiry and communications
Custody charge	USD 250 per month	USD 250 per month	USD 250 per month	This charge is applied for documents held at our custody beyond 30 days.
Excess Drawing (on invoice excess Amount)	15% of excess value, Minimum USD 250	6% Minimum USD 250	8% Minimum USD 250	This charge is applied for IBC document value beyond the related Purchase Order outstanding value. However, if excess amount is less than USD 50 or equivalent in other currency minimum charge requirement will be waived.



Inward Bills for collections Document examination fee	Flat USD 200	Flat USD 200	Flat USD 200	This charge is applied for documents arrived at counter and for the replacement of documents after the settlement .
Permit Extension	2000 Birr Flat	2000 Birr Flat	2000 Birr Flat	Applied on extension requests
Permit Split for TT	2000 Birr Flat	2000 Birr Flat	2000 Birr Flat	Applied for each request
Duplicate Advice	Birr 50 per ticket if the transaction made within one year, Birr 100 per ticket if the transaction made more than one year	Birr 50 per ticket if the transaction made within one year, Birr 100 per ticket if the transaction made more than one year	Birr 50 per ticket if the transaction made within one year, Birr 100 per ticket if the transaction made more than one year	Applied for request after document handed over



2.3. Export Bills (Table 1)

Service charge	USD 100	USD 100	USD 100	Applicable for CAD document returned
Swift	USD 50	USD 50	USD 50	Per swift communication
Protest charge	USD 20	USD 20	USD 20	Applicable only for CAD documents returned by rejection
Courier charge	per cost	per cost	per cost	

2.4. Export Bills (Table 2)

Acceptance bills of 12 months	USD 25 per period	USD 25 per period	USD 25 per period	Applicable for CAD documents on acceptance and held on trust per period on beneficiaries account.
Sight documents aged over 3 months	USD 30 per period and part thereof	USD 30 per period and part thereof	USD 30 per period and part thereof	Applicable for CAD documents on sight and held on trust per period on beneficiaries account
Protest charge	USD 100 flat	USD 100 flat	USD 100 flat	Applicable on for CAD documents held on trust on beneficiaries account
Courier charge	per cost	per cost	per cost	

1. *Integrated term financing facilities*

3.1 *Outgoing transfer*

Service Charge	9.5% MIN. USD 250, 12% for transit payment	4% of the transfer value Minimum USD 250 <b>*** for saving Fcy holders 2%</b>	6% of the transfer value Minimum USD 250	Applicable on transfer amount
Correspondent Bank Service Charge if charge detail is "OUR"	USD 50	USD 50	USD 50	Applicable on Request for charges to be OUR
TT Document Examination fee	Flat USD 200/per document set checked	Flat USD 200/per document set checked	Flat USD 200/per document set checked	This charge is applied for documents presented to be checked and stamped
Exchange commission payable to NBE	2.5% from LCY a/cs and free for Fcy a/cs holders which is collected up on execution of Transfer Transaction	FREE	FREE	Only applied based on Proforma invoice value from ETB account (not applicable for utilizing from foreign currency and retention accounts.)
Swift	USD 50	USD 50	USD 50	
<b>Amendment on transfer</b>	USD 75	USD 75	USD 75	



Pre-shipment	1) Shipment upto 10 days 9.5% 2) >10 days, 11% min USD 250	1) Shipment upto 10 days 4.5% 2) >10 days, 5.5% min USD 250	1) Shipment upto 10 days 4.5% 2) >10 days, 5.5% min USD 250	Applicable on shipment before permit approval
TT Document examination fee	Flat USD 100	Flat USD 100	Flat USD 100	This charge is applied for documents presented for checking and Stamp on acceptable for the stamp and applied on each partial presented.
<b>3.2. Outgoing Foreign Transfers (demand draft and TT) for NGOs generating FCY, Employees of NGOs and AB</b>				
Service charge	* Free for AB staff * Free for transfer amount up to USD 1000 for NGOs generating FCY and working with AB *2% for transfer amount above USD 1000and *2% for NGOs staff			



Exchange commission payable to NBE	2.5% from LCY a/cs and free for FCY a/cs holders which is collected up on execution of Transfer Transaction	free	free	the charge is applicable if the FCY approval is from AB
Handling Commission	per cost	per cost	per cost	
Replacement/cancellation	Flat Birr 500	Flat Birr 500	Flat Birr 500	
Cost of Draft	Per cost	Per cost	Per cost	

### 3.3. Outgoing Transfer through Demand Draft customers

Service charge	10% min USD 250	4% min USD 250	6% min USD 250	Applicable on transfer amount
Cost of Draft	per cost	per cost	per cost	
Exchange commission NBE	2.5%	free	free	
Replacement/cancellation	Flat Birr 500	Flat Birr 500	Flat Birr 500	
Handling Commission	per cost	per cost	per cost	

### 3.4. Foreign Transfers Incoming

Service charge	Free	Free	Free	
Telephone or Swift charge if only wired or called	USD 50	USD 50	USD 50	
exchange commission NBE	free	free	free	

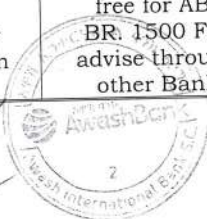


Internal transfer for money gram , express & other agency	Free	Free	Free	
<b>3.5. Retransfer of incoming transfer</b>				
Service Charge	<p>* Free for retransfer amount below USD 200, *</p> <p>USD 50 for retransfer amount ≤ USD 10,000, *</p> <p>USD 200 for retransfer amount ≤ USD 50,000.00, *</p> <p>* USD 750 for retransfer amount ≤ USD 200,000, *</p> <p>USD 2000 for retransfer amount ≤ USD 500,000, *</p> <p>USD 5000 for retransfer amount ≥ USD 500,000</p>	<p>* Free for retransfer amount below USD 200, *</p> <p>USD 50 for retransfer amount ≤ USD 10,000, *</p> <p>USD 200 for retransfer amount ≤ USD 50,000.00, *</p> <p>USD 750 for retransfer amount ≤ USD 200,000, *</p> <p>USD 2000 for retransfer amount ≤ USD 500,000, *</p> <p>USD 5000 for retransfer amount ≥ USD 500,000</p>	<p>* Free for retransfer amount below USD 200, *</p> <p>USD 50 for retransfer amount ≤ USD 10,000, *</p> <p>USD 200 for retransfer amount ≤ USD 50,000.00, *</p> <p>* USD 750 for retransfer amount ≤ USD 200,000, *</p> <p>USD 2000 for retransfer amount ≤ USD 500,000, *</p> <p>USD 5000 for retransfer amount ≥ USD 500,000</p>	Applicable on retransferred amount above USD200
Swift charge	USD 50	USD 50	USD 50	



### 3.6. Import Freight payment

Service Charge for sea freight	15% and minimum USD 250	3%, if service charge is from birr account 10% or minimum USD 250	4%, if service charge is from birr account 10% or minimum USD 250	This charge is applicable on shipment other than the first partial shipment i.e second, third, fourth, and subsequent shipments based on bill of loading no.
NBE exchange	2.5% from LCY a/cs and free for FCY a/cs holders which is collected up on execution of FCY Freight Transaction	FREE	FREE	Applicable on retransferred amount above USD 100
service charge for local freight	USD 100	USD 100	USD 100	
<b>4. Export LC</b>				
advising	free for AB; BR. 1500 For advise through other Bank	free for AB; BR. 1500 For advise through other Bank	free for AB; BR. 1500 For advise through other Bank	Only applied based on freight invoice value



extension and/or amendment	free for AB; BR. 1000 For advise through other Bank	free for AB; BR. 1000 For advise through other Bank	free for AB; BR. 1000 For advise through other Bank	
Confirmation per quarter	0.5% Min BR. 100	0.5% Min BR. 100	0.5% Min BR. 100	
Cancellation commission	free	free	free	
<b>4.1. Negotiation of Document (ODBP)</b>				
Negotiation commission	Free	Free	Free	
photo copy	Free	Free	Free	
Exchange	Free	Free	Free	
Swift	USD 50	USD 50	USD 50	
Courier charge	per cost	per cost	per cost	
<b>4.2. Export Documentary Collection</b>				
Service charge	Free	Free	22	
Swift	USD 50	USD 50	USD 50	
Photocopy	Free	Free	Free	
Courier charge	per cost	per cost	per cost	
<b>4.3. Export On Consignment</b>				
Service charge	Free	Free	Free	





## 5. Cheques and Travelers Cheque

### 5.1. Negotiation of checks and t/cks- purchase Inward

Service charge	1% min Br.1000	1% min Br.1000	1% min Br.1000	
postage	Br. 500 flat	Br. 500 flat	Br. 500 flat	
correspondent handling charge/fee	As Per agreement with correspondent	As Per agreement with correspondent	As Per agreement with correspondent	

### 5.2. Outward Bills for Collection (OBC)

Service charge	0.5% min Br. 1000	0.5% min Br. 1000	0.5% min Br. 1000	
postage	Br. 1000 flat	Br. 1000 flat	Br. 1000 flat	
correspondent handling charge/fee	As Per agreement with correspondent	As Per agreement with correspondent	As Per agreement with correspondent	

### 5.3. Checks Returned Unpaid

Correspondent charge	Per debit advice	Per debit advice	Per debit advice	
Interest charge	per temporary OD Interest rate	per temporary OD Interest rate	per temporary OD Interest rate	

### 5.4. Sell of T/cks

Service charge	10.5% Min. USD/250	FREE	FREE	
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exchange commission NBE	2.5% from LCY a/cs and free for FCY a/cs holders which is collected up on execution of FCY Freight Transaction	FREE	FREE	
5.5. Sell of T/cks against FCY				
Service charge	Free	Free	Free	
exchange commission NBE	Free	Free	Free	
5.6. Repurchase of T/cks sold by AB				
service charge	Br 100 per Traveler Cheque	Br 100 per Traveler Cheque	Br 100 per Traveler Cheque	
postage	Br 1000 flat	Br 1000 flat	Br 1000 flat	
<b>5.7. NR/NT and FCY a/c Deposit &amp; any Foreign money instrument</b>				
Check Book Cost	cost recovery, cost to be provided by Finance Dept	cost recovery, cost to be provided by Finance Dept	cost recovery, cost to be provided by Finance Dept	



Stop Payment	BR 500 + correspondent charge	BR 500 + correspondent charge	BR 500 + correspondent charge	
Standing Instruction	same as local c/a	same as local c/a	same as local c/a	
<b>7. Cash Notes Sales</b>				
Service Charge from Br a/c	10% from LCY acc., min. ETB 500, Free for Staff , Free for FCY ACC., 2% From Birr acc. of NGOs generating FCY and working with AB	FREE	FREE	
<b>8. Swift Authentication of Bid Bond and other Documents</b>				
Financial Institutions	USD 50	USD 50	USD 50	Applicable for any incoming SWIFT authentication on correspondent bank





Others	USD 50	USD 50	USD 50	Applicable for any incoming SWIFT authentication on correspondent bank
Other Bank Authentication	Per Advice	Per Advice	Per Advice	this charge is applicable when on authentication swift message was received through any other Ethiopian bank in favor of our customer

### 9. Delivery Order against 120% margin (LC & CAD)

Service charge	USD 200	USD 200	USD 200	
Delivery of import documents to other banks	USD 25 for LC/CAD/TT	USD 25 for LC/CAD/TT	USD 25 for LC/CAD/TT	
Small Item Export permits	USD 100	USD 100	USD 100	
Cost of cheqou books (25 leaves)	Per finance tariff	Per finance tariff	Per finance tariff	

### 10. Provision of Exchange Rate

Exchange rate of any particular date with in 1 Year	Br 50 per page	Br 50 per page	Br 50 per page	
Exchange rate of over 1 year	Br 100 per page	Br 100 per page	Br 100 per page	

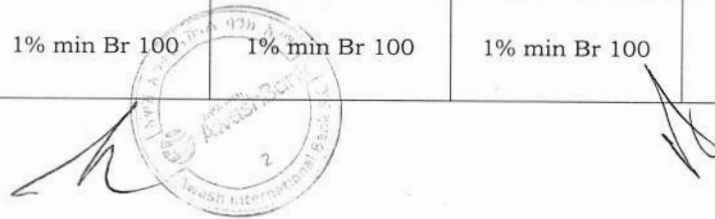


**11. Issuance of Additional Bank statement from Fcy & retention**

Statement to be sent by fax	USD 20 per request	USD 20 per request	USD 20 per request	
statement to be sent by mail	USD 10 per request	USD 10 per request	USD 10 per request	

**12. Foreign Bank Guarantee Under Documentary Collection**

Guarantee for presentation of B/1 (3 months part thereof + 110% face value Deposit)	1% min USD 50	1% min USD 50	1% min USD 50	
Acceptance Guarantee (acceptance of Draft of foreign suppliers)	1.5% per annum min USD 50	1.5% per annum min USD 50	1.5% per annum min USD 50	
Short term guarantee (less 12 months)	1% min Br 100	1% min Br 100	1% min Br 100	



### 13. Letter of Guarantee issued against Foreign Bank counter guarantee

Commission on guarantee	Up to USD 200,000 - 0.6% , between USD 200,001 to USD 400,000 - 0.45%, between USD 400,001 to USD 600,000 - 0.33% and above USD 600,000 - 0.25% per quarter Min USD 250	Up to USD 200,000 - 0.6% , between USD 200,001 to USD 400,000 - 0.45%, between USD 400,001 to USD 600,000 - 0.33% and above USD 600,000 - 0.25% per quarter Min USD 250	Up to USD 200,000 - 0.6% , between USD 200,001 to USD 400,000 - 0.45%, between USD 400,001 to USD 600,000 - 0.33% and above USD 600,000 - 0.25% per quarter Min USD 250	
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#### 13.1. Amendment on issued guarantee

Increase in amount on issued guarantee	Up to USD 200,000 - 0.6% , between USD 200,001 to USD 400,000 - 0.45%, between USD 400,001 to USD 600,000 - 0.33% and above USD 600,000 - 0.25% per quarter Min USD 250	Up to USD 200,000 - 0.6% , between USD 200,001 to USD 400,000 - 0.45%, between USD 400,001 to USD 600,000 - 0.33% and above USD 600,000 - 0.25% per quarter Min USD 250	Up to USD 200,000 - 0.6% , between USD 200,001 to USD 400,000 - 0.45%, between USD 400,001 to USD 600,000 - 0.33% and above USD 600,000 - 0.25% per quarter Min USD 250	
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<b>Extension of issued guarantee</b>	Up to USD 200,000 - 0.6% , between USD 200,001 to USD 400,000 - 0.45%, between USD 400,001 to USD 600,000 - 0.33% and above USD 600,000 - 0.25% per quarter Min USD 250	Up to USD 200,000 - 0.6% , between USD 200,001 to USD 400,000 - 0.45%, between USD 400,001 to USD 600,000 - 0.33% and above USD 600,000 - 0.25% per quarter Min USD 250	Up to USD 200,000 - 0.6% , between USD 200,001 to USD 400,000 - 0.45%, between USD 400,001 to USD 600,000 - 0.33% and above USD 600,000 - 0.25% per quarter Min USD 250	
Amendment of issued guarantee	Flat USD 200			
cancellation of issued guarantee	Flat USD 200			
Direct guarantee without the Bank's Responsibility	USD 300	USD 300	USD 300	Advising without the Bank's Responsibility for any claim Just Advising.
<b>(4) Against 100% deposit</b>				
Against 100% deposit	1% minimum 250	1% minimum 250	1% minimum 250	
With other collateral	1% minimum 250	1% minimum 250	1% minimum 250	

**15. OTHERS**

Supplier Credit Handling charge	1% of the invoice value min. USD 250	1% of the invoice value min. USD 250	1% of the invoice value min. USD 250	shall be collected up on issuance of LC and approved of PO
Permit application for Import format	<b>ETB 50</b>	<b>ETB 50</b>	<b>ETB 50</b>	

NB:

1. In case the Foreign currency account holders have no sufficient balance to cover full value of import, freight, transfer amount and/or related charges, they are not entitled to charges for FCY accounts. Rather, selling rate and tariff for local currency account will be applied.
2. Considering export performance and foreign currency generating capacity of the client, the respective Strategic Business Unit's Chief Officer can negotiate and propose to the CEO to waive and reduce applicable rate indicated in the tariff sheet. The proposed terms & tariffs will be effective only after the approval is granted by the CEO.
3. Any exception to this terms and Tariff shall be presented to the CEO with the recommendation of the respective Strategic Business Unit's Chief Officers.

